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TO THE TRADE

We take pleasure in presenting this, our final wholesale list of the Spring season. We urge you to use same as often as you are in the market for Gladiolus Bulbs.

New customers are always welcome. Do not hesitate to send small orders, for we know from past experience that the small order of today is the large order of tomorrow. We will give the same personal attention, whether the order is for \$5.00 or \$500.00.

Every order received will be treated as a rush order, unless otherwise instructed. We are prepared to handle many orders per day and can make shipment on each and every item herein listed within twenty-four hours of receipt of order, as long as available stocks last. We are sure our trade friends will appreciate this service in the rush season. **To save confusion and extra correspondence mention second choice in ordering if you have same.**

PREPARE FOR A PROSPEROUS SPRING SEASON by liberally stocking items you need. Especially be sure you have enough of such splendid novelties as ANNIE LAURIE, MRS. LEON DOUGLASS, ORANGE QUEEN, W. H. PHIPPS, DR. F. E. BENNETT, PFITZER'S TRIUMPH, HOLLYHOCK, YVONNE, PAUL PFITZER and VEILCHENBLAU. Your customers want the new and better varieties. Keep them satisfied with plenty of novelties. **IT WILL PAY YOU.** The large sizes are short crop this season due to the drought last summer.

HUNTER'S April 1930 Trade List

Charles E. F. Gersdorff
1825 No. Capitol St.
Washington, D. C.

Sec. 135½ P. L. & R.

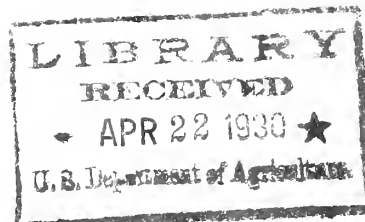
U. S. POSTAGE

PAID

DOWAGIAC, MICH.

Permit No. 12

6241
*Your favorite flower
—the Gladiolus*



POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed
By GEORGE W. HUNTER—Grower
R. F. D. No. 4, Dowagiac, Mich.

Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. *Mention second choice in ordering if you have same.*

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 30 days. *Cash with order or satisfactory references required from unknown correspondents.*

NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Mich.

*Your favorite flower
the Tulip*

Mechanically Graded, Hand Selected Stock

Pink and Rose-Pink Hues

	Per 100 Bulbs					
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
America (f), mid-season	Withdrawn for Season—Sold Out					
ANNIE LAURIE (f), late mid-season		12.00	8.00	\$6.00	\$4.00	\$2.50
APPLEBLOSSOM, new, tall, late	\$6.00			2.25	1.50	1.00
Crinkles Extra Ruffled Pink				4.00	3.00	2.00
Dr. W. Van Fleet (f), tall, early				1.50		
E. J. Shaylor (f), ruffled, second early	3.00			1.25	1.00	.60
Evelyn Kirtland, Tall Pink		2.40	1.75			
Eugene Lefebvre, blotched, extra	Withdrawn for Season—Sold Out					
Le Marechal Foch (f), large, early	2.50		1.50	1.00	.75	.50
LONGFELLOW, new, mid-season	Withdrawn for Season—Sold Out					
Miss Madison, large, late	4.00		2.25	1.50		
Mona Lisa, ruffled, mid-season	3.00	2.40				
MRS. DR. NORTON (f), early mid-season		3.00	2.25	1.50	1.25	.75
MRS. FRANK PENDLETON (f), l. m.-sea.	Withdrawn for Season—Sold Out					
MYRTLE (f), dainty, early	4.00	3.00	2.25	1.50	1.25	.75
1910 Rose (f), early	2.50			1.00		
Panama (f), late		2.00				
Pink Wonder, mammoth, mid-season		3.00	2.25	1.50		
Rose Glory, ruffled, mid-season			1.75	1.25		
Rosemary, novelty, mid-season	4.00	3.00		1.50		
Ruffled America, ruffled, late mid-season	4.00	3.00	2.25	1.50	1.25	.75
Wilbrinck (f), extra early	2.50	2.00	1.50	1.00		
Youell's Favorite, dependable, late	4.00	3.00	2.25	1.50		

Salmon-Pink, Orange, Orange-Pink Hues

Alice Tiplady (f), second early	\$2.50	\$2.00	\$	\$1.00	\$.75	\$.50
Fay Lanphier—Large	Withdrawn for Season—Sold Out					
Gretchen Zang (f), standard late		2.00		1.00		
Halley (f), extra early				1.00	.75	.50
Jean du Tailles—Late, extra	Withdrawn for Season—Sold Out					
LOS ANGELES (f), second early				1.50	1.25	.75
Maidensblush (f), extra early	2.50	2.00		1.00	.75	.50
MARSHALL FOCH (K), mid-season	4.00	3.00	2.25	1.50	1.25	.75
MRS. H. E. BOTHIN, ruffled, late		3.00	2.25	1.50	1.25	.75
MRS. LEON DOUGLASS— Mam. Novelty				3.00	2.25	1.50
Nancy Hanks—Orange Pink		7.00				2.00
Odin (f), second early	Withdrawn for Season—Sold Out					
ORANGE QUEEN (f), second early		3.00	2.25	1.50	1.25	.75
PHAENOMEN, novelty, early	9.00	7.00	5.00	4.00	3.00	2.00
Primunella, (f), ruffled, second early	3.00	2.40		1.25		
Prince of Wales, popular, early		2.40				
Salmon Beauty (f) second early	3.00	2.40		1.25	1.00	.60
Tycko Zang, late mid-season	4.00	3.00	2.25	1.50	1.25	.75
VIRGINIA HALE, late mid-season		4.75	3.50	2.25	1.50	1.00
W. H. PHIPPS, novelty, late		10.00		6.00	4.00	2.50
Zona (f) Novelty Prim	25.00	20.00		9.00	6.00	4.00

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply:		Bulblet Prices on Application. State Your Exact Wants.
	250 Bulbs at twice the 100 rate.		
	500 Bulbs at 4 times the 100 rate.		
	1000 Bulbs at 8 times the 100 rate.		



NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Dark Red, Red, Scarlet, Orange-Red Hues

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
CARUSO (f), novelty, early		\$7.00	\$5.00	\$4.00	\$3.00	\$2.00
CHATEAU THIERRY (f), mid-season			1.25			
Crimson Glow (f), mid-season	\$4.00		2.25	1.50	1.25	.75
DR. F. E. BENNETT, mid-season				4.00	3.00	2.00
Firy Knight, early mid-season	4.00	3.00	2.25	1.50	1.25	.75
Goliath—Dark Red		3.00	2.25	1.50	1.25	.75
HERBSTZAUBER, novelty, late	15.00	12.00	9.00	6.00	4.00	2.75
KARL VOLKERT (f), extra early	6.00	4.75	3.50	2.25	1.50	1.00
KRELAGE'S FAVORITE, extra early	6.00	4.75		2.25	1.50	1.00
Mrs. Francis King (f), standard late	2.50		1.50	1.00	.75	.50
PERSIA, black-red, mid-season	6.00	4.75	3.50	2.25	1.50	1.00
PFITZER'S TRIUMPH, new		80.00	60.00	45.00	30.00	20.00
Rajah, mid-season		7.00	5.00	4.00	3.00	2.00
SCARLET PRINCEPS (f), mid-season			1.75	1.25	1.00	.60
Scarlet Cardinal—Landscape Prim	4.00	3.00		1.50	1.25	.75

Mauve, Lavender-Blue, Light Violet Hues

Per 100 Bulbs except as noted

BYRON L. SMITH, second early			\$ 2.25	\$ 1.50	\$ 1.25	\$.75
Blue Orchid—Mid-Season		4.75	3.50	2.25	1.50	1.00
CAPT. BOYNTON, (f), large, mid-season		4.75	3.50	2.25	1.50	1.00
Catherina, (f), tall, early mid-season		3.00	2.25	1.50	1.25	.75
Geraldine Farrar—Lavender-Violet		Withdrawn for Season—Sold Out				
Herada (f), mid-season	\$ 3.00			1.25		
HEAVENLY BLUE, novelty, each	5.00	4.00	3.25	2.50	1.50	1.00
Jane Addams—Extra Large		Withdrawn for Season—Sold Out				
Magic—Extra Early	6.00	4.75	3.50	2.25	1.50	1.00
Mary Fennell, second early		3.00		1.50		
MAD. von KONIJNENBURG, novelty		80.00	60.00	45.00	30.00	20.00
MRS. F. C. PETERS (f), late		4.75	3.50	2.25	1.50	1.00
Ocellus, rare novelty, early mid-season, each	3.00	2.50	1.75	1.25	1.00	.75
Rev. Ewbank (f), early		4.75	3.50	2.25		
RUTH HUNTINGTON, late mid-season		4.75	3.50	2.25	1.50	1.00

Cream, Buff, Yellow Hues

Fortuna, novelty, extra early	\$25.00	\$20.00	\$14.00	\$9.00	\$6.00	\$4.00
GOLD EAGLE, (f), extra early		Withdrawn for Season—Sold Out				
GOLDEN FRILLS, (f), early		Withdrawn for Season—Sold Out				
GOLDEN MEASURE, (f), mid-season	6.00	4.75	3.50			
Mary Stearns Burke, late	4.00	3.00	2.25	1.50	1.25	.75
Ming Toy, (f), early		Withdrawn for Season—Sold Out				
Morning Glory—Mid-Season	4.00	3.00	2.25	1.50		
Niagara, late mid-season			2.25	1.50		
Obelisque—Large Novelty	25.00	20.00	14.00	9.00	6.00	4.00
Pfitzer's Yellow Wonder—Second Early	25.00	20.00	14.00	9.00	6.00	4.00
Schwaben, (f), standard late		Withdrawn for Season—Sold Out				
SOUVENIR, (f), early			1.75	1.25	1.00	.60
Starbright, (f), second early		7.00	5.00	4.00	3.00	2.00
Topaz, (f), early	2.50	2.00		1.00		

**25 Bulbs
at the
100 Rate.**

The Following Quantity Rates Will Apply:
250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

**Bulblet Prices on Application.
State Your Exact Wants.**

NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Cream, Blush, White Hues

	Per 100 Bulbs					
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Carmen Sylva, mid-season	\$.	\$	\$2.25	\$1.50	\$1.25	\$.75
Europa—Late Exhibition	Withdrawn for Season—Sold Out					
FERN KYLE, (f), ruffled, mid-season	6.00	4.75	3.50			
HOLLYHOCK, ruffled, early mid-season	15.00	12.00	9.00		4.00	2.75
Imperator, late, mid-season	9.00	7.00	5.00	4.00	3.00	2.00
L'Immaculee (f), early mid-season			1.75	1.25		
Lily White, (f), early		2.00	1.50	1.00	.75	.50
Lidy, early	4.00	3.00	2.25	1.50	1.25	.75
MAINE, tall, mid-season	4.00		2.25	1.50	1.25	.75
MARIE KUNDRED (f) ruffled, early		4.75	3.50	2.25	1.50	1.00
Mary Pickford, (f), popular early	3.00			1.25	1.00	.60
Peace, (f), standard late	2.50		1.50	1.00	.75	.50
Vesta Tilly, (f), early		3.00	2.25	1.50		
White Beauty—Early Exhibition	15.00	12.00	9.00	6.00	4.00	2.75
YVONNE (f), Excellent, early			5.00	4.00	3.00	2.00

Violet-Blue, Violet, Purple Hues

Anna Eberius, mid-season	Withdrawn for Season—Sold Out					
BARON J. HULOT—Violet-Purple			3.50	\$ 2.25	\$ 1.50	\$ 1.00
Henry Ford, mid-season	Withdrawn for Season—Sold Out					
JACOBA van BEIEREN, mid-season	4.00	3.00	2.25	1.50	1.25	.75
PAUL PFITZER, ruffled, early mid-season	40.00	30.00	22.50	15.00	12.50	7.50
PURPLE GLORY—Popular Ruffled	Withdrawn for Season—Sold Out					
Purple Perfection, late mid-season	9.00	7.00	5.00	4.00	3.00	2.00
VEILCHENBLAU, early mid-season	60.00		35.00	22.50	15.00	10.00
Violet Glory, second early		3.00	2.25	1.50	1.25	.75

Rose-Red, Tyrian and Smoky Hues

Chocolate Queen—New, Extra	\$25.00	\$20.00	\$14.00	\$9.00	\$6.00	\$4.00
Dr. Nelson Shook—Tyrian Rose	Withdrawn for Season—Sold Out					
Emile Auburn—Smoky Novelty	Withdrawn for Season—Sold Out					
John T. Pirie—Almost Brown	Withdrawn for Season—Sold Out					
Mrs. Geo. W. Moulton, rose-red, mid-sea.		2.40	1.75	1.25		
Mrs. William Kent, novelty, late mid-sea.	4.00	3.00	2.25	1.50	1.25	.75
ROMANCE, (f), smoky, mid-season	4.00	3.00	2.25	1.50		
Rose Ash, smoky, mid-season		3.00		1.50	1.25	.75
Taro—American Beauty	Withdrawn for Season—Sold Out					

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply: 250 Bulbs at twice the 100 rate. 500 Bulbs at 4 times the 100 rate. 1000 Bulbs at 8 times the 100 rate.	Bulblet Prices on Application. State Your Exact Wants.
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IMPORTANT! Prices on all other varieties a matter of correspondence. Let us quote you on your wants. A special discount will apply on orders of 5000 or upwards of the same size and variety. We are also in position to quote attractive lot prices on large orders.

ORDER EARLY

GEO. W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Michigan